

Role Description

Principal Consultant

Reference: M02-011-037-01



About 4way

4way is a unique Small Medium Enterprise (SME) specialising in Intelligent Transport Systems (ITS) in both the strategic and urban road sectors. We listen carefully to our clients' needs and work proactively as a team to build open, honest, trusting and long-lasting relationships.

Our range of services includes ITS infrastructure design, ITS operational consultancy, road lighting consultancy and design, traffic signals consultancy and design, smart motorways and expressway development, smart cities consultancy and design, technology implementation, management and commissioning, business strategy, feasibility studies and value management.

Since our inception in 2010 we have grown in a sustainable manner through high volumes of repeat business and new project work, won on the strength of our reputation for delivering high quality in the most demanding of environments. Ranked the 6th top company in ITS in the 2017 CIHT Consultants Directory (moving up from 10th in 2016) we are now seeking to propel 4way to new heights and are looking for high calibre individuals at all levels to join us on our journey.

Role

Principal Consultant, based in either Stockport or Leamington Spa, with opportunities for project roles on site. You will work across a number of projects and ensure the delivery of high quality, traffic operations and technology consultancy services.

Requirements & skills

- Degree qualified with 10 years' relevant experience, or HNC/HND with 15 years' relevant experience.
- An excellent working knowledge of the ITS, traffic signals and/or road lighting sectors.
- Ability to understand complex operational or technical issues and communicate them (both written and verbally) to colleagues in a manner which ensures the generation of robust mitigation measures.
- Experience of leading the development of robust business cases which map technology solutions to defined operational needs and secure the support of budget holders.
- Demonstrable knowledge of commercial issues and their impacts on clients and projects.
- Extensive network of industry contacts and ability to develop new business through bid leadership and effective relationship management.
- Able to map processes, identify areas of inefficiency and recommend improvement action plans.
- Outstanding stakeholder management skills and ability to influence key clients at a senior level.

Benefits

As the only SME in the ITS sector, 4way career opportunities stand out from the crowd. We challenge our people to push technical boundaries every day, to improve value for our clients and exceed their expectations. We continually invest in professional development, encourage the entrepreneurial spirit of our people and offer a competitive salary and benefits package.

4way Consulting Ltd

Offices in Stockport and Leamington Spa